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S&Op with Lighthouse for VE Commercial Vehicles

Overview

VE Commercial Vehicles is a joint venture of the well-known Volvo Group and Eicher Motors manufacturing trucks and busses in India. The Spares part business has a Mother Distribution Centre at Pithampur, Indore in India. The DC caters to the entire country. The warehouse caters about 3500-5000 order lines a day with a delivery promise time of 24-48 hrs. for any dealership in the country.

Business situation

- High Non-linearity in monthly demand
- Lack of a comprehensive Forecasting & Indenting process at Dealership
- Incorrect mix of FERT Code Stock at Plant & Dealers
- FERT Code wise stocking norms missing
- Frequent changes in production plan due to high market variability

Value delivered

2 - 3%

improvement
CS Levels &
Fill Rates

15%

improvement
in Forecast
Accuracy

Significant
improvement in
visibility &
reduction in
planning
time

Solution improvements & add-ons



Reduced inventory levels for both dealers and plant for a higher customer service level



Reduction in planning process time as all the processes – Demand and Supply were facilitated through Lighthouse



Forecast accuracy from 55% to 70% for two division and 30% to 60% for another division

Solution



Lighthouse Demand Planning Solution generated forecast for dealers factoring in past sales and market inputs across the entire dealer network of 118 dealers



Lighthouse Supply planning proposed the right inventory levels at dealers and plant location



Lighthouse Fulfilment solution generated the right production requirements accounting

Ready to transform your warehouse?

Let Körber Stellium be your trusted partner.

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